



USMAN KHAN

Profile

Seeking a position where extensive experience will be future develop and utilize specially to obtain challenging leadership position applying creative problem solving and other skills. A calm self-motivated Business professional qualified and experienced with the quality of leadership, good communication & interpersonal skills to grow with the organization being a valuable strategic partner of organization and has the ability to adapt new environment with positive attitude

Education

INSTITUTION	QUALIFICATION	YEARS
Iqra University	M. PHIL (BUS)	2020-2022
Iqra University	MBA (SCM)	2016-2019
University of Karachi	B.COM	2012-2015

Related industry experience

Apr 2021 - Oct 2022	Prograsive Traders PVT LTD	Business development officer
Jan 2017 - Nov 2020	Aabe jharna Mineral Water Manufacturer	Assistant Manager (SCM)
Jan 2013 - Dec 2016	Aabe jharna Mineral Water Manufacturer	Business development officer

Job Responsibilities

- Products awareness to the baking industry
- Relationship building with potential customer
- Solving customer issues and provide consistent service
- Team leader to provide training and support
- Worked on cost of production
- Monitoring data of (BOM) bill of material from water processing to bottling
- Monitoring incoming chemical and material
- Work on reports and update
- Back tracking of subjected issues and errors detected by self
- Reduce wastage and increase productivity
- Continuously visit market to identify new supplier

Project Experience

- Logistics management "Demco", implements, and controls the efficient, effective flow and storage of goods, services, and related information.
- EBM Inventory management,"Raw Materials Inventory, Works-In-Process inventory, Maintenance,Repair and Operations or MRO and Finished.
- English biscuits manufacturer (EBM)Supply chain management. Raw Material Supplier Retailer Component Supplier Distribution primary Warehouse.
- New product development in competitive market. Set target market and allocation of the resources for the new product marketing channel.
- Triple bottom line principal of green environment for sustainable supply chain management. Social responsibilities of the organization.

PERSONAL INFORMATION

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Fathers Name

Sahib Zada Khan

DATE OF BIRTH

Nov. 25th 1989

CNIC#

42501-6062940-3

Field of interest

Supply chain management

Import and export

Marketing

Accounts

Research & Development

CO-CURRICULAR ACTIVITIES

- Environmental sustainability for future generations.
- Debate competition on different topics, marketing etc.
Research proposal for inventory management.

Skills & Interests

- Good communication skill
- Public speaking and dealings
- Quick learner
- Analytical skills
- Project management
- Team work
- Good in time management
- Power Point Presentation

Other Skills

- Ms, Word, Power Point, Excel.